

ANALYST'S COMMENTARY ATM GRUPA Q2 2024

2024-10-03, 08:58 CEST

WSE Research Coverage Support Program (PWPA 4.0)

BUY (Target Price PLN 4,91) (link)

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ATM GROUP RESULTS FOR Q2 2024 AND OUR COMMENTARY

In the second quarter of 2024, the company's results from audiovisual operations (which include the TV and film production segment and the fixed asset management segment) were in line with our earlier expectations. The total revenue from audiovisual operations for the quarter reached PLN 47 million, representing a 12.9% year-over-year increase. This figure aligns with our initial expectations of PLN 47.5 million. EBITDA from audiovisual operations in Q2 2024 increased to PLN 10.9 million (+30.8% y/y), aligning closely with our expectations (PLN 10.7 million). In the last twelve months, audiovisual EBITDA reached PLN 60.8 million, representing a 17.2% increase year-over-year.

We maintain a positive outlook on medium-term earnings potential and reiterate our view that the company's TV and film production segment is still in the process of building a project portfolio.

Q2 2024 results against our previous expectations [PLN m]

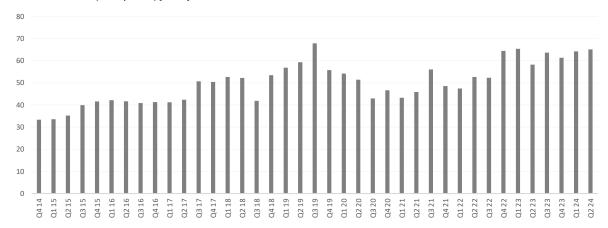
	Q2 23	Q2 24	у/у	Q2 23 LTM	Q2 24 LTM	у/у	Q2 24E	Q2 24 /Q2 24E
Revenues total	47,9	51,3	7%	267,3	249,6	-7%	51,5	99%
tv and movie production	25,4	27,8	10%	136,4	159,5	17%	28,8	97%
fixed asset management	16,2	19,2	18%	79,6	73,9	-7%	18,7	103%
real estate	6,0	3,9	-35%	50,3	15,0	-70%	3,7	105%
other activities	0,3	0,3	12%	0,9	1,2	35%	0,4	84%
EBITDA	9,0	9,9	10%	58,3	65,1	12%	11,4	86%
tv and movie production	2,4	4,1	75%	19,5	28,4	46%	3,0	137%
fixed asset management	6,0	6,8	14%	32,4	32,4	0%	7,7	89%
real estate	1,8	-0,8		9,3	2,7	-71%	1,1	-77%
other activities	-1,2	-0,2		-2,8	1,6	-157%	-0,3	75%
EBIT	2,9	3,8	32%	38,2	40,6	6%	5,8	66%
Financial income&costs	-1,4	-0,2		-2,9	-1,2		-0,4	45%
Results from associated companies	1,6	0,5	-70%	10,6	0,2	-98%	-0,3	-164%
Profit before tax	3,1	4,2	33%	45,9	39,6	-14%	5,1	81%
Net profit for equity holders of the parent company	1,1	3,1	179%	36,2	30,5	-16%	4,1	75%
Revenues: tv and movie production + fixed asset management	41,7	47,0	12,9%	216,0	233,4	8,1%	47,5	99%
EBITDA: tv and movie production + fixed asset management	8,4	10,9	30,8%	51,8	60,8	17,2%	10,7	102%

Source: Dom Maklerski BDM S.A., company data



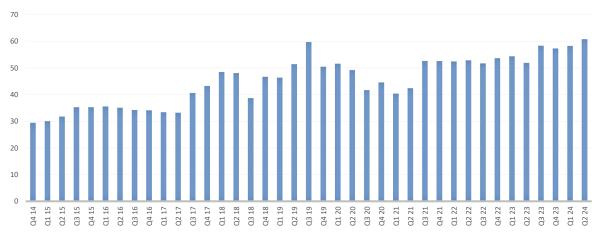
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Historical LTM EBITDA (last 4 quarters) [PLN m]



Source: Dom Maklerski BDM S.A., company data

Historical LTM EBITDA audiovisual operations (last 4 quarters) [PLN m]



Source: Dom Maklerski BDM S.A., company data



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Ratings and price targets history:

rating	price target	previous rating	previous target price	report date	report date (hour)	price	WIG
buy	4,91	buy	4,51	2024-04-22	10:35 CEST	3,20	83 515
buy	4,51	buy	4,95	2023-09-13	23:37 CEST	3,29	66 664
buy	4,95	buy	4,58	2023-05-22	11:23 CEST	3,45	65 398
buy	4,58	resume		2022-11-28	16:35 CEST	3,51	56 008
hold	4,00	buy	4,75	16.10.2017	09:25 CEST	4,10	65 601
buy	4,75	hold	3,62	01.12.2016	09:17 CEST	3,93	48 619
hold	3.62	buy	3.92	16.02.2016		3.84	44 288
buy	3.92	accumulate	4.11	26.10.2015		3.3	51 157
accumulate	4.15	hold	3.62	01.07.2015		3.74	53 200
hold	3.62	buy	3.71	24.10.2014		3.66	53 582
buy	3.71	buy	3.54	11.06.2014		3.10	53 148
buy	3.54	accumulate	2.83	11.03.2014		3.03	51 230
accumulate	2.83	accumulate	2.06	21.10.2013		2.59	53 854
accumulate	2.06	hold	1.44	27.08.2013		1.86	49 410
hold	1.44	buy	1.43	08.04.2013		1.46	45 200
buy	1.43	buy	1.58	14.12.2012		0.93	46 653
buy	1.58	hold	2.00	12.09.2012		1.08	43 010
hold	2.00	buy	1.59	21.02.2012		2.01	42 047
buy	1.59			28.09.2011		1.16	37 826



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Explanations of terminology:

EBIT - earnings before interest and tax

EBITDA — earnings before interest, taxes, depreciation, and amortization

Net debt - interest bearing debt minus cash and equivalents

WACC - weighted average cost of capital

CAGR - cumulative average annual growth

EPS - earnings per share

DPS - dividend per share

CEPS - net profit plus depreciation per share

EV - market capitalization plus interest bearing debt minus cash and equivalents

EV/S - market capitalization / sales

EV/EBITDA - EV / sales

P/EBIT - market capitalization / EBIT

MC/S — market capitalization / sales

 ${\rm P/E-market\ capitalization\ /\ net\ profit}$

P/BV - market capitalization / book value

P/CE - market capitalization / net profit plus depreciation

ROE - net profit / equity

ROA - net income / assets

Gross margin - gross profit on sales / sales

EBITDA margin – EBITDA / sales

EBIT margin – EBIT / sales

Net margin – net profit / sales

The strengths and weaknesses of the valuation methods used in the report:

DCF – the most popular and the most effective of the valuation methods - it is based on the discounting of future cash flows generated by the company. The disadvantage is the high sensitivity to changes in the basic financial parameters forecast in the model (interest rates, exchange rates, profits, residual value).

DDM – the method is based on discounting future cash flows from dividends. The advantage of the valuation is the inclusion of future financial results and cash flows from dividends. The main disadvantages are the high sensitivity to changes in the basic financial parameters forecasted in the model (capital cost, profits, residual value) and the risk of changing the dividend payment policy.

Comparative – the method is based on current and forecasted market multipliers of companies from the industry or related industries, which better than DCF shows the current market situation. The main disadvantages are the difficulty in choosing the right companies for comparison, the risk of ineffective valuation of companies compared at a given moment, as well as high volatility (along with price fluctuations).

Explanation of ratings:

Buy – we believe that the security will reach the target price in the recommended period, which significantly exceeds the current market price (at least + 15%);

Accumulate – we believe that the security will reach the target price in the recommended period, which exceeds the current market price (in the range of +5 to + 14.99%);

Hold – we believe that a security in the recommended period will fluctuate around the target price, which is close to the current market price (in the range from -4.99% to + 4.99%);

Reduce – we believe that the security will reach the target price in the recommended period, which is lower than the market price (range of decline from 5% to 14.99%);

Sell – we believe that a security in the recommended period will reach the target price, which is significantly lower than the market price (suggested erosion of the value exceeds 15%).

Target price — the theoretical price which, in our opinion, should reach a security in the recommended period; This price is the result of the company's value (eg based on DCF, comparative and other valuations), market conditions and the industry as well as other factors subjectively considered by the analyst.

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Distribution of Bi in Q4 2024*:	DM's recommendat	ions	recommendations for the which BDM has supplied investment banking servi the last 12 months	with
	liczba	%	liczba	%
Buy	0	0%	0	0%
Accumulate	0	0%	0	0%
Hold	0	0%	0	0%
Reduce	0	0%	0	0%

0%

. distribution of BDM's

is included at https://www.bdm.pl/analizy-i-informacje/analizy/historia-rekomendacji

0

Sell

0%

 $^{^*\} detailed\ list\ of\ all\ analytical\ reports\ (recommendations)\ published\ by\ BDM\ during\ the\ last\ 12\ months$



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